## Do you wish you were open all hours?



ProfIT is the new event that shows businesses like yours how to profit from the smarter use of technology today. Take e-commerce. Do you sell to customers on-line? Do your customers and suppliers expect you to trade on-line? Do you want to make better use of your web site. Turn over to learn more...

## E-commerce: Creating a best-of-breed B2B or B2C value-centric retail experience through enhanced digital functionality

**E-commerce:** Creating a new, and easy-tomanage revenue stream that will help you retain and attract new customers

ProfIT is a business event unlike any other, because the focus really is on helping your company perform better whether your organisation is a novice or sophisticated technology user.

We've ditched the buzzwords and technobabble and instead focused on the *real* benefits that technologies like communications, broadband, computers and networks, software and applications, mobile business and of course e-commerce deliver. What do they cost? How do they work? What's the ROI and when will you see it? Did you know that with e-commerce:

- There are packages that enable you to trade securely from your web site within hours. For a few hundred pounds you can have a whole new revenue stream serving the increasing number of customers looking to buy on-line.
- Large companies are increasingly adopting e-procurement strategies. Are you prepared?

Motor giant Ford claims to carry out 50% of its business on-line, and has cut transaction costs by 60%.

 In very practical terms, eliminating paper orders and manual tracking will save you hundreds if not thousands of pounds. Think how long you spend taking customer orders manually by phone/fax?

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